

# REPORT

for Quarter 5 of FY 2009

Presented in compliance with the International Financial Reporting Standards

15 December 2009

#### Introduction

Due to the change of the start and end dates of the Company's financial year, this consolidated quarterly report of ACTION S.A. for Quarter 5 of 2009 contains the non-comparable financial data for the previous

The following data is not comparable:

- the incremental data presented for this FY cover a period of 15 months whereas incremental data presented for the previous year cover a period of 12 months,
- the current data for the period from 1 August 2009 to 31 October 2009 (Q5 2009) is compared to the data for the period from 1 August 2007 to 31 October 2007 (Q1 2007), which is the respective calendar period of the preceding financial year.

This consolidated quarterly report of ACTION S.A. for Quarter 5 of 2009 ("Report") comprises the following: an abbreviated consolidated financial report as of 31 October 2009 as well as for the 3-month period ending on 31 October 2009, prepared in accordance with International Financial Reporting Standards as adopted by the

an abbreviated individual financial statement as of 31 October 2009 as well as for a 3-month period ending on 31 October 2009, prepared in accordance with the Accounting Act;

additional information, which supplements the abbreviated consolidated financial report, as well as other information required by the Ordinance of the Minister of Finance of 19 February 2009 on current and periodic information published by issuers of securities and on terms of recognition of equivalence of information required by the legislation of a country which is not a Member State.

Pursuant to Section § 83 Article 3 of the Ordinance of the Ministry of Finance of 19 February 2009 on current and periodic information published by issuers of securities and on terms of recognition of equivalence of information required by the legislation of a country which is not a Member State, ACTION S.A. does not submit a separate quarterly report of the Company. The quarterly abbreviated financial report of ACTION S.A. supplements the consolidated quarterly report.

The notes on the abbreviated consolidated quarterly financial report of the ACTION S.A. Capital Group provide all the essential information required by IAS 34. The abbreviated quarterly financial report of ACTION S.A. should therefore be read together with the abbreviated consolidated quarterly report to provide the full picture of the financial standing, operating results and changes of the financial condition of the Group.

# I. Abbreviated Quarterly Financial Report as of 31 October 2009 and for the 3-month period ended on 31 October 2009, prepared in compliance with **International Financial Reporting Standards**

#### I.1. Selected Financials, Consolidated

|  | in PL  | N M   | in EU  | in EUR M  |  |
|--|--|---|--|---|--|
| SELECTED CONSOLIDATED FINANCIAL DATA                                   | Quarter 5<br>incrementally<br>(current year)<br>period<br>from 08/01/2008<br>to 10/31/2009 | Quarter 4<br>incrementally<br>(previous year)<br>period<br>from 8/1/2007<br>to 07/31/2008 | Quarter 5<br>incrementally<br>(current year)<br>period<br>from 08/01/2008<br>to 10/31/2009 | Quarter 4<br>incrementally<br>(previous year)<br>period<br>from 8/1/2007<br>to 07/31/2008 |  |
| I. Net sales revenue (on sales of finished goods, goods and materials) | 2,657,425  | 2,343,368   | 641,332  | 661,539   |  |
| II. Gross profit on sales  | 269,237  | 185,202   | 64,977   | 52,283  |  |
| III. Operating profit  | 41,327   | 57,290  | 9,974  | 16,173  |  |
| IV. Net profit due to company Shareholders                             | 26,910   | 33,790  | 6,494  | 9,539   |  |
| V. Net cash flows from operating activities                            | 122,777  | -46,993   | 29,631   | -13,266   |  |
| VI. Net cash flows from investing activities                           | -25,221  | -27,938   | -6,087   | -7,887  |  |
| VII. Net cash flows from financial activities                          | -97,103  | 76,034  | -23,434  | 21,465  |  |
| VIII. Net increase (decrease) of cash                                  | 453  | 1,103   | 109  | 311   |  |
| IX. Total assets   | 566,904  | 572,898   | 133,609  | 178,885   |  |
| X. Liabilities   | 393,756  | 391,662   | 92,801   | 122,295   |  |
| XI. Long-term liabilities  | 32,216   | 14,729  | 7,593  | 4,599   |  |
| XII. Short-term liabilities  | 361,540  | 376,933   | 85,209   | 117,696   |  |
| XIII. Equity due to shareholders of the Company                        | 166,146  | 171,395   | 39,158   | 53,517  |  |
| XIV. Share capital   | 1,641  | 1,641   | 387  | 512   |  |
| XV. Number of shares * )   | 16,410,000   | 16,410,000  | 16,410,000   | 16,410,000  |  |
| XVI. Earnings per share of common stock **(in PLN / EUR)               | 1.64   | 2.06  | 0.40   | 0.58  |  |
| XVII. Book value per share ***(in PLN / EUR)                           | 10.12  | 10.44   | 2.39   | 3.26  |  |

<sup>(\*)</sup> The number of shares allows for the change in nominal value of series A shares from 1 PLN to 0.10 PLN occasioned by the division of each 1 PLN share into 10 shares of a nominal value of 0.10 PLN each. The change was made on the 04/11/2006 by resolution of the Extraordinary General Meeting of Shareholders.

The selected financial data presented in the financial statements has been converted into EUR as follows:

- positions related to the profit-loss account and the cash flow statement were calculated using the exchange rate obtained as the arithmetic mean of the average exchange rates announced by the National Bank of Poland (NBP) as of the last day of each month. For 5 quarters of FY 2009, that exchange rate was equal to EUR 1.00 = PLN 4.1436, and for 4 quarters of FY 2007: EUR 1.00 = PLN 3.5423;
- balance positions were calculated according to the average exchange rate announced by the National Bank Poland for the balance day; this rate was 4.2430 PLN per EUR as of 31 October 2009 and 3.2026 PLN per EURO as of 31 July 2008.

<sup>(\*\*)</sup> Profit per ordinary share is the quotient of net profit and the number of shares.

<sup>(\*\*\*)</sup> Book value per share is the quotient of the equity due to Company's shareholders to the Number of shares.

## I.2. Consolidated Balance Sheet Statement

| 1.2. Consondated Dalance Sheet Statement            | As of 10/31/2009<br>end of Q5<br>(current year) | As of 07/31/2008<br>end of FY<br>(previous year ) |
|---|---|---|
| ASSETS  |   |   |
| Non-current assets                                  |   |   |
| Tangible fixed assets                               | 132,022   | 92,100  |
| Goodwill  | 14,300  | 11,947  |
| Other non-tangible values                           | 7,484   | 8,990   |
| Investment real estate                              | 2,821   |   |
| Financial assets                                    | 7   | 7   |
| Deferred tax assets                                 | 8   | 526   |
| Trade receivables and other receivables             | 415   | 1,042   |
|   | 157,057   | 117,433   |
| Current assets                                      |   |   |
| Inventory   | 208,372   | 173,861   |
| Trade receivables and other receivables             | 191,097   |   |
| Current income tax receivables                      | 0   |   |
| Derivative financial instruments                    | 0   | ,   |
| Cash and cash equivalents                           | 10,378  | 8,890   |
| 1   | 409,847   |   |
| Total assets  | 566,904   |   |
| EQUITY  |   |   |
| Equity due to shareholders of the Company           |   |   |
| Share capital                                       | 1,641   | 1,641   |
| Own shares  | -5,941  |   |
| Surplus from the sale of shares above nominal value | 55,744  |   |
| Retained profit                                     | 119,332   |   |
| FX gains/losses from calculation of foreign entity  | -4,630  |   |
| 111 gamin 100000 11011 care amon or 1010.gr. viimi  | 166,146   |   |
| Minority shares                                     | 7,002   | 9,841   |
| Total equity capital                                | 173,148   |   |
| LIABILITIES   |   |   |
| Long-term liabilities                               |   |   |
| Loans and credits                                   | 30,399  | 14,729  |
| Trade liabilities and other                         | 95  | 0   |
| Provisions for deferred income tax                  | 1,722   | 0   |
| Short-term liabilities                              | 32,216  | 14,729  |
| Trade liabilities and other                         | 284,947   | 239,100   |
| Loans and credits and other liabilities             | 72,200  |   |
| Current income tax liabilities                      | 0   |   |
| Employee benefit liabilities                        | 873   |   |
| Derivative financial instruments                    | 0   |   |
| Reserves for other liabilities and other charges    |   |   |
| reserves for other natifices and other charges      | 3,520   |   |
| Total liabilities                                   | 361,540   |   |
| Total liabilities                                   | 393,756   |   |
| Total liabilities and equity                        | 566,904   | 572,898   |

Edward Wojtysiak Vice President Piotr Bieliński Kazimierz Lasecki President Vice President

#### I.3. Consolidated Profit and Loss Account

|   | Quarter 5 incrementally                                      | Quarter 5  | Quarter 4 incrementally                                     | Quarter 1   |
|---|--|--|---|---|
|   | (current year)<br>period<br>from 08/01/2008<br>to 10/31/2009 | (current year)<br>period<br>from 08/01/2009<br>to 10/31/2009 | (previous year)<br>period<br>from 8/1/2007<br>to 07/31/2008 | (previous year)<br>period<br>from 8/1/2007<br>to 10/31/2007 |
| Sales revenue   | 2,657,425  | 495,539  | 2,343,368   | 505,177   |
| Cost of sales of products, goods and materials                                      | -2,388,188   | -451,062   | -2,158,166  | -468,933  |
| Gross profit on sales   | 269,237  | 44,477   | 185,202   | 36,244  |
| Cost of sales and marketing   | -145,661   | -28,993  | -114,313  | -24,121   |
| General administrative costs  | -29,599  | -4,077   | -36,485   | -10,786   |
| Other net revenue and operational profit  | 10,498   | 1,416  | 32,971,   | 9,763   |
| Other costs and losses  | -63,148  | -1,093   | -10,085   | -885  |
| Operating profit  | 41,327   | 11,730   | 57,290  | 10,215  |
| Net financial costs   | -5,704   | -831   | -6,176  | -603  |
| Profit before tax   | 35,623   | 10,899   | 51,114  | 9,612   |
| Corporate income tax  | -11,039  | -2,990   | -15,199   | -3,707  |
| Net profit of trading period,   | 24,584   | 7,909  | 35,915  | 5,905   |
| including:  |  |  |   |   |
| due to shareholders of the Company  | 26,910   | 8,378  | 33,790  | 5,001   |
| due to minority shares  | -2,326   | -469   | 2,125   | 904   |
| Profit due to shareholders of the Company per ordinary share (in PLN per one share) |  |  |   |   |
| - basic   | 1.64   | 0.51   | 2.06  | 0.30  |
| - diluted   | 1.56   | 0.49   | 1.96  | 0.29  |
| Number of shares  | 16,410,000   | 16,410,000   | 16,410,000  | 16,410,000  |
| Diluted number of shares  | 17,230,500   | 17,230,500   | 17,230,500  | 17,230,500  |

The basic number of shares includes 11,910,000 series A shares and 4,500,000 of series B shares. The diluted number of shares includes an additional planned issue of 820,500 series C shares.

The basic profit per share is calculated by dividing the profit due to shareholders of the Company by the weighted average number of ordinary shares throughout the period. The diluted profit per share is calculated by dividing the profit due to shareholders of the Company and the weighed average number of ordinary shares, including the planned issue of 820,500 shares of series C as part of a conditional increase in share capital pursuant to a resolution passed by the Extraordinary General Meeting of Shareholders of the Company of 15 November 2006 and a resolution passed by the Extraordinary General Meeting of Shareholders of 5 December 2007.

The weighted average number of ordinary shares includes the changed nominal value of series A shares, which was reduced from 1 PLN to 0.10 PLN. The change of the nominal value of shares of series A was made by resolution of the Extraordinary General Meeting of Shareholders of 04/11/2006. In addition, the weighed average number of ordinary shares was increased by the planned issue of 820,500 series C shares.

All revenue and costs stated apply to the continued activities.

Piotr Bieliński Kazimierz Lasecki Edward Wojtysiak
President Vice President Vice President

### I.4. Consolidated Statement of Changes in Equity

|                                  | Due to shareholders of the Company D |   |                    |  | Due to minority shares | Total equity |
|----------------------------------|--------------------------------------|---|--------------------|--|------------------------|--------------|
|                                  | Share capital Own sha                | Surplus from the sale of shares above nominal value | Retained<br>profit | FX gains/losses<br>from calculation<br>of foreign entity | _                      |              |
| Position as of 1 August 2008     | 1,641                                | 0 55,744  | 116,835            | -2,825   | 5 9,841                | 181,236      |
| Net profit/loss (financial year) |                                      |   | 26,910             | )  | -2,326                 | 24,584       |
| Dividends paid                   |                                      |   | -23,680            | )  |                        | -23,680      |
| Share buy-back                   | -5,                                  | 941   |                    |  |                        | -5,941       |
| Other                            |                                      |   | -733               | -1,805   | 5 -513                 | -3,051       |
| Position as of 31 October 2009   | 1,641 -5,                            | 941 55,744  | 119,332            | -4,630   | 7,002                  | 173,148      |
|                                  |                                      |   |                    |  |                        |              |

Due to shareholders of the Company

| Position as of 1 August 2007    | 1,641 | 0 | 55,744 | 80,893  | -469   | 6,883 | 144,692 |
|---------------------------------|-------|---|--------|---------|--------|-------|---------|
| Net profit of accounting period |       |   |        | 33,790  |        | 2,125 | 35,915  |
| Dividends paid                  |       |   |        | -4,431  |        |       | -4,431  |
| Share buy-back                  |       |   |        |         |        |       | 0       |
| Other                           |       |   |        | 6,583   | -2,356 | 833   | 5,060   |
| Position as of 31 July 2008     | 1,641 | 0 | 55,744 | 116,835 | -2,825 | 9,841 | 181,236 |

The summary of changes in equity for the preceding year was amended by changing the presentation of data on calculation of foreign entity.

That adjustment has neither had impact on position of equity due to shareholders of the Company nor on that due to minority shareholders.

| Piotr Bieliński | Kazimierz Lasecki | Edward Wojtysiak |
|-----------------|-------------------|------------------|
| President       | Vice President    | Vice President   |

# I.5. Consolidated Cash Flow Statement

|  | Quarter 5                 | Quarter 4               |
|--|---------------------------|-------------------------|
|  | incrementally             | incrementally           |
|  | (current year)            | (previous year)         |
|  | period<br>from 08/01/2008 | period<br>from 8/1/2007 |
|  | to 10/31/2009             | to 07/31/2008           |
| Cash flow from operating activity                                      |                           |                         |
| Net profit (loss) of trading period                                    | 26,910                    | 33,790                  |
| Adjustments:   | 95,867                    | -80,783                 |
| - Corporate income tax   | 11,039                    | 15,199                  |
| - Income tax paid  | -8,705                    | -16,663                 |
| - Depreciation of fixed assets and intangibles                         | 11,088                    | 12,487                  |
| - Gain (loss) on investment activities                                 | -95                       | -123                    |
| - Interest revenue   | -430                      | -288                    |
| - Costs on interest  | 5,989                     | 6,195                   |
| - Other  | -3,687                    | 7,641                   |
| Changes in trading capital position:                                   |                           |                         |
| - Reserves   | -34,279                   | -36,191                 |
| - Trade receivables and other receivables                              | 66,575                    | -105,073                |
| - Trade liabilities and other liabilities                              | 48,372                    | 36,033                  |
| Net cash flow from operating activity                                  | 122,777                   | -46,993                 |
|  |                           |                         |
| Cash flow from investment activity                                     |                           |                         |
| Acquisition of tangible and intangible assets                          | -25,371                   | -27,847                 |
| Inflows on sale of tangible fixed assets and intangible assets         | 1,162                     | 213                     |
| Other inflows/expenses   | -1,012                    | -304                    |
| Net cash flows from investing activities                               | -25,221                   | -27,938                 |
| Cash flow from financial activity                                      |                           |                         |
| Inflows from share issue   | 1,208                     | 5,927                   |
| Share buy-back   | -5,941                    | 0                       |
| Loans and borrowed money received                                      | 0,5.12                    | 80,440                  |
| Payment of loans and borrowed money                                    | -61,979                   | 0                       |
| Dividends paid   | -23,680                   | -4,431                  |
| Interest paid  | -5,797                    | -5,961                  |
| Repayment of finance lease liabilities                                 | -1,078                    | -12                     |
| Other inflows/financial expenses                                       | 164                       | 71                      |
| Net cash flows from financial activities                               | -97,103                   |                         |
| Net increase (decrease) of cash  | 453                       |                         |
| Cash balance at the beginning of the period                            |                           | ,                       |
| Profit (loss) on cash valuation due to foreign currency exchange rates | 8,925<br>94               | 7,787<br>-28            |
| Financial position at the end of the period                            | 9,378                     | 8,890                   |
| r manciai position at the end of the period                            | 9,378                     | 0,090                   |

| Piotr Bieliński | Kazimierz Lasecki | Edward Wojtysiak |
|-----------------|-------------------|------------------|
| President       | Vice President    | Vice President   |

# II. Abbreviated Quarterly Financial Report of ACTION S.A. as of 31 October 2009 and for the three-month period ended on 31 October 2009 drawn up according to the Accounting Act

#### II.1. Selected Financials, Individual

|  | in PLN M   |   | in EU  | JR M  |
|--|--|---|--|---|
| SELECTED INDIVIDUAL FINANCIAL DATA                       | Quarter 5<br>incrementally<br>(current year)<br>period<br>from 08/01/2008<br>to 10/31/2009 | Quarter 4<br>incrementally<br>(previous year)<br>period<br>from 8/1/2007<br>to 07/31/2008 | Quarter 5<br>incrementally<br>(current year)<br>period<br>from 08/01/2008<br>to 10/31/2009 | Quarter 4<br>incrementally<br>(previous year)<br>period<br>from 8/1/2007<br>to 07/31/2008 |
| I. Sales revenue   | 2,496,484  | 2,212,972   | 602,492  | 624,727   |
| II. Operating profit                                     | 111,694  | 34,513  | 26,956   | 9,743   |
| III. Gross profit  | 61,387   | 51,796  | 14,815   | 14,622  |
| IV. Net profit   | 50,665   | 39,721  | 12,227   | 11,213  |
| V. Net cash flows from operating activities              | 128,131  | -13,058   | 30,923   | -3,686  |
| VI. Net cash flows from investing activities             | -29,087  | -54,436   | -7,020   | -15,367   |
| VII. Net cash flows from financial activities            | -97,921  | 70,370  | -23,632  | 19,866  |
| VIII. Net increase (decrease) of cash                    | 1,123  | 2,876   | 271  | 812   |
| IX. Total assets   | 594,206  | 562,744   | 140,044  | 175,715   |
| X. Liabilities   | 396,032  | 385,614   | 93,338   | 120,407   |
| XI. Long-term liabilities                                | 30,399   | 14,606  | 7,165  | 4,561   |
| XII. Short-term liabilities                              | 359,026  | 362,829   | 84,616   | 113,292   |
| XIII. Shareholders' equity                               | 198,174  | 177,130   | 46,706   | 55,308  |
| XIV. Share capital                                       | 1,641  | 1,641   | 387  | 512   |
| XV. Number of shares *                                   | 16,410,000   | 16,410,000  | 16,410,000   | 16,410,000  |
| XVI. Earnings per share of common stock **(in PLN / EUR) | 3.09   | 2.42  | 0.75   | 0.68  |
| XVII. Book value of one share ***(in PLN / EUR)          | 12.08  | 10.79   | 2.85   | 3.37  |

<sup>(\*)</sup>The number of shares allows for the change in nominal value of series A shares from 1 PLN to 0.10 PLN occasioned by the division of each 1 PLN share into 10 shares of a nominal value of 0.10 PLN each. The change was made on the 04/11/2006 by resolution of the Extraordinary General Meeting of Shareholders.

The selected financial data presented in the financial statements has been converted into EUR as follows:

- positions related to the profit-loss account and the cash flow statement were calculated using the exchange rate obtained as the arithmetic mean of the average exchange rates announced by the National Bank of Poland (NBP) as of the last day of each month. For 5 quarters of FY 2009, that exchange rate was equal to EUR 1.00 = PLN 4.1436, and for 4 quarters of FY 2007: EUR 1.00 = PLN 3.5423;
- balance positions were calculated according to the average exchange rate announced by the National Bank Poland for the balance day; this rate was 4.2430 PLN per EUR as of 31 October 2009 and 3.2026 PLN per EURO as of 31 July 2008.

<sup>(\*\*)</sup> Profit per ordinary share is the quotient of net profit and the number of shares.

<sup>(\*\*\*)</sup> The net book value per share was calculated by dividing the equity capital by the number of shares.

Report for Quarter 5 of 2009
(all amounts given in thousand zloty (PLN M) unless indicated otherwise)

## II.2. Individual Balance Sheet Statement

| BALANCE  | as of<br>10/31/2009<br>end of Q5<br>(current year) | as of<br>07/31/2009<br>end of Q4<br>(current year) | as of<br>07/31/2008<br>end of Q4<br>(previous year) |
|--|--|--|---|
| Assets   |  |  |   |
| I. Fixed assets  | 183,603  | 176,890  | 137,461   |
| 1. Intangible assets   | 6,403  | 418  | 388   |
| - goodwill   | 0  | 0  | 0   |
| 2. Tangible fixed assets                                       | 124,247  | 123,823  | 84,766  |
| 3. Long-term receivables                                       | 0  | 0  | 0   |
| 3.1. From affiliated entities                                  |  |  |   |
| 3.2. From other entities                                       |  |  |   |
| 4. Long-term investments                                       | 52,445   | 52,121   | 51,610  |
| 4.1. Real estate   | 0  | 0  | 0   |
| 4.2. Intangible assets   | 0  | 0  | 0   |
| 4.3. Long-term financial assets                                | 52,445   | 52,121   | 51,610  |
| a) in affiliated entities, including:                          | 52,438   | 52,114   | 51,603  |
| - subsidiary shares valued based on the equity method          |  |  |   |
| - shares in subsidiary and affiliate entities consolidated     | 52,438   | 52,114   | 51,603  |
| - shares in subsidiary and affiliate entities not consolidated |  |  |   |
| - other financial assets                                       |  |  |   |
| b) in other entities   | 7  | 7  | 7   |
| 4.4. Other long-term investments                               |  |  |   |
| 5. Long-term accruals and prepayments                          | 508  | 528  | 697   |
| 5.1. Deferred tax assets                                       | 508  | 528  | 697   |
| 5.2. Other accruals and prepayments                            |  |  |   |
| II. Current assets   | 410,603  | 289,423  | 425,283   |
| 1. Inventory   | 181,368  | 112,099  | 139,459   |
| 2. Short-term receivables                                      | 208,763  | 156,967  | 278,361   |
| 2.1. From affiliated entities                                  | 31,264   | 27,329   | 16,716  |
| 2.2. From other entities                                       | 177,499  | 129,638  | 261,645   |
| 3. Short-term investments                                      | 8,804  | 18,583   | 6,503   |
| 3.1. Short-term financial assets                               | 8,804  | 18,583   | 6,503   |
| a) in affiliated entities                                      | 2,347  | 2,323  | 2,197   |
| b) in other entities   | 1,000  | 1,000  | 0   |
| c) cash and cash equivalents                                   | 5,457  | 15,260   | 4,306   |
| 3.2. Other short-term investments                              | 0  | 0  | 0   |
| 4. Short-term accruals and prepayments                         | 11,668   | 1,774  | 960   |
| Total assets   | 594,206  | 466,313  | 562,744   |

Report for Quarter 5 of 2009 (all amounts given in thousand zloty (PLN M) unless indicated otherwise)

| Liabilities and Shareholders' Equity  I. Shareholders' equity        | 198,174 | 186,324 | 177,130 |
|--|---------|---------|---------|
| 1. Share capital   | 1,641   | 1,641   | 1,641   |
| 2. Not paid-up capital (negative value)                              | ,,      | ,,,     | ,-      |
| 3. Own shares (negative value)                                       | -5,941  | -5,941  | C       |
| 4. Supplementary capital   | 156,459 | 156,459 | 140,418 |
| 5. Revaluation capital   |         |         |         |
| 6. Other reserve capital   |         |         |         |
| 7. FX gains/losses from calculation of subsidiary entities           | 0       | 0       | (       |
| a) positive exchange rate differences                                |         |         |         |
| b) negative exchange rate differences                                |         |         |         |
| 8. Profit (loss) of prior years                                      | -4,650  | -4,650  | -4,650  |
| 9. Net profit (loss)   | 50,665  | 38,815  | 39,721  |
| 10. Net profit write-offs during the financial year (negative value) |         |         |         |
| IV. Liabilities and reserves for liabilities                         | 396,032 | 279,989 | 385,614 |
| 1. Reserves for liabilities  | 6,607   | 3,425   | 8,179   |
| 1.1. Deferred tax reserves   | 2,230   | 1,104   | 250     |
| 1.2. Pension and related benefits provisions                         | 873     | 873     | 540     |
| a) long-term   |         |         |         |
| b) short-term  | 873     | 873     | 540     |
| 1.3. Other reserves  | 3,504   | 1,448   | 7,389   |
| a) long-term   |         |         |         |
| b) short-term  | 3,504   | 1,448   | 7,389   |
| 2. Long-term liabilities   | 30,399  | 32,999  | 14,606  |
| 2.1. To affiliates   | 0       | 0       | C       |
| 2.2. To other entities   | 30,399  | 32,999  | 14,606  |
| 3. Short-term liabilities  | 359,026 | 243,565 | 362,829 |
| 3.1. To affiliates   | 5,526   | 1,787   | 5,656   |
| 3.2. To other entities   | 353,500 | 241,778 | 357,173 |
| 3.3. Special funds   |         |         |         |
| 4. Deferred settlements  | 0       | 0       | C       |
| 4.1. Negative goodwill   |         |         |         |
| 4.2. Other accruals and prepayments                                  | 0       | 0       | C       |
| a) long-term   |         |         |         |
| b) short-term  | 0       | 0       | C       |
| Total liabilities and shareholders' equity                           | 594,206 | 466,313 | 562,744 |

Report for Quarter 5 of 2009 (all amounts given in thousand zloty (PLN M) unless indicated otherwise)

| OFF-BALANCE SHEET ITEMS                | as of<br>10/31/2009<br>end of Q5<br>(current year) | as of<br>07/31/2009<br>end of Q4<br>(current year) | as of<br>07/31/2008<br>end of Q4<br>(previous year) |
|--|--|--|---|
| 1. Contingent receivables              | 8,841  | 8,095  | 1,215   |
| 1.1. From affiliates (source )         | 0  | 0  | 0   |
| - on guarantees and sureties           |  |  |   |
| 1.2. From remaining entities (source ) | 8,841  | 8,095  | 1,215   |
| - contractual bail mortgage            | 0  | 0  | 0   |
| - on guarantees and sureties           | 8,841  | 8,095  | 1,215   |
| 2. Contingent liabilities              | 36,241   | 41,151   | 10,581  |
| 1.1. To affiliates (source )           | 6,870  | 6,870  | 420   |
| - on guarantees and sureties issued    | 6,870  | 6,870  | 420   |
| 1.2. To remaining entities (source )   | 29,371   | 34,281   | 10,161  |
| - on guarantees and sureties issued    | 11,779   | 8,864  | 10,161  |
| - open letters of credit               | 17,592   | 25,417   | 0   |
| 3. Other (source)                      | 0  | 0  | 0   |
| Off-balance sheet items total          | 45,082   | 49,246   | 11,796  |

Piotr Bieliński President

Kazimierz Lasecki Vice President

Edward Wojtysiak Vice President

# II.3. Individual Profit and Loss Account

| PROFIT AND LOSS ACCOUNT   | Quarter 5<br>(current year)<br>from<br>08/01/2009<br>to 10/31/2009 | Quarter 5<br>incrementally<br>(current year)<br>from<br>08/01/2008<br>to 10/31/2009 | Quarter 1<br>(previous year)<br>from<br>08/01/2007<br>to 10/31/2007 | Quarter 4<br>incrementally<br>(prev. year)<br>from<br>08/01/2007<br>to 07/31/2008 |
|---|--|---|---|---|
| I. Net sales revenue (on goods, finished goods and materials), including: | 473,018  | 2,496,484   | 480,158   | 2,212,972   |
| - generated by affiliates   | 12,768   | 59,445  | 18,216  | 61,129  |
| 1. Net sales of finished goods  | 6,551  | 37,261  | 2,690   | 17,985  |
| 2. Net sales of goods for resale and materials                            | 466,467  | 2,459,223   | 477,468   | 2,194,987   |
| II. Cost of sales of products, goods and materials, including:            | 435,759  | 2,269,171   | 452,948   | 2,067,950   |
| - generated by affiliates   | 12,599   | 59,047  | 17,637  | 60,725  |
| 1. Cost of products sold  | 0  | 0   | 0   | 0   |
| 2. Cost of goods for resale and materials sold                            | 435,759  | 2,269,171   | 452,948   | 2,067,950   |
| III. Sales profit before taxes (I-II)                                     | 37,259   | 227,313   | 27,210  | 145,022   |
| IV. Selling expense   | 20,055   | 95,901  | 17,370  | 79,499  |
| V. General administrative expense   | 2,086  | 20,124  | 8,940   | 27,563  |
| VI. Sales profit (III-IV-V)   | 15,118   | 111,288   | 900   | 37,960  |
| VII. Other operating income   | 691  | 4,371   | 942   | 2,246   |
| Revenue from disposal of non-financial fixed assets                       | 120  | 266   | 54  | 225   |
| 2. Subsidies  | 0  | 0   | 0   | 0   |
| 3. Other operating income   | 571  | 4,105   | 888   | 2,021   |
| VIII. Other operating expenses  | 221  | 3,965   | 293   | 5,693   |
| Losses on disposal of non-financial fixed assets                          | 0  | 0   | 0   | 0   |
| 2. Revaluation of non-financial assets                                    | 0  | 0   | 0   | 0   |
| 3. Other operating expenses   | 221  | 3,965   | 293   | 5,693   |
| IX. Operating profit (VI+VII-VIII)  | 15,588   | 111,694   | 1,549   | 34,513  |
| X. Financial revenue  | 190  | 7,559   | 7,860   | 23,652  |
| 1. Dividends and share in profits, including:                             | 0  | 7,216   | 0   | 0   |
| - generated by affiliates   | 0  | 7,216   | 0   | 0   |
| 2. Interest, including:   | 81   | 314   | 18  | 199   |
| - generated by affiliates   | 24   | 150   | 0   | 131   |
| 3. Profit on disposal of investments                                      | 0  | 0   | 0   | C   |
| 4. Revaluation of investments   | 109  | 29  | 0   | C   |
| 5. Other  | 0  | 0   | 7,842   | 23,453  |
| XI. Financial costs   | 1,030  | 57,866  | 799   | 6,369   |
| 1. Interest, including:   | 824  | 5,408   | 603   | 5,900   |
| - for affiliates  | 0  | 0   | 0   | 0   |
| 2. Losses on disposal of investments                                      | 0  | 0   | 106   | 0   |
| 3. Revaluation of investments   | 206  | 52,458  | 196   | 431   |
| 4. Other  XII. Profit on the sale of all or part of subsidiary shares     | 206  | 32,438  | 0   | 431   |
| XIII. Profit on ordinary business activity (IX+X-XI+/-XII)                | 14,748   | 61,387  | 8,610   | 51,796  |
| XIV. Extraordinary result (XIV.1 XIV.2.)                                  | 0  | 0   | 0   | 0   |
| 1. Extraordinary profits  | 0  | 0   | 0   | C   |
| 2. Extraordinary losses   | 0  | 0   | 0   | C   |
| XV. Goodwill write-off for subsidiaries                                   | 0  | 0   | 0   | C   |
|   | 1  |   |   |   |

| XVI. Negative goodwill write-off for subsidiaries                                   | 0      | 0      | 0     | 0      |
|---|--------|--------|-------|--------|
| XVII. Gross profit (XIII+/-XIV-XV+XVI)  | 14,748 | 61,387 | 8,610 | 51,796 |
| XVIII. Corporate income tax   | 2,898  | 10,722 | 2,924 | 12,075 |
| a) current part   | 1,752  | 8,553  | 2,591 | 13,282 |
| b) deferred part  | 1,146  | 2,169  | 333   | -1,207 |
| XIX. Other mandatory profit reductions (loss increases)                             | 0      | 0      | 0     | 0      |
| XX. Share in net profits (losses) of subsidiaries priced based on the equity method | 0      | 0      | 0     | 0      |
| XXI. Minority profits   | 0      | 0      | 0     | 0      |
| XXII. Net profit (XVII-XVIII-XIX+/-XX+/-XXI)  | 11,850 | 50,665 | 5,686 | 39,721 |

| Net profit (annualized)                   | 66,120     | 66,120     | 39,721     | 39,721     |
|---|------------|------------|------------|------------|
| Weighed average number of ordinary shares | 16,410,000 | 16,410,000 | 16,410,000 | 16,410,000 |
| Profit per ordinary share (in PLN) *      | 0.72       | 3.09       | 0.35       | 2.42       |

<sup>(\*)</sup> Profit per ordinary share is the quotient of *Net profit* and the *Number of shares*.

The number of shares includes the change of the nominal value of shares series A from 1 PLN to 0.10 PLN with the simultaneous division of 1 share of value of 1 PLN into 10 shares of a nominal value of 0.10 PLN. The change was made on the 04/11/2006 by resolution of the Extraordinary General Meeting of Shareholders.

| Piotr Bieliński | Kazimierz Lasecki | Edward Wojtysiak |
|-----------------|-------------------|------------------|
| President       | Vice President    | Vice President   |

# II.4. Individual Statement of Changes in Equity

|   | Quarter 5      | Quarter 5       | Quarter 4       |
|---|----------------|-----------------|-----------------|
|   | Quarter 5      | incrementally   | incrementally   |
|   | (current year) | (previous year) | (previous year) |
| SUMMARY OF CHANGES IN EQUITY  | from           | from            | from            |
|   | 08/01/2009     | 08/01/2008      | 08/01/2007      |
|   | to 10/31/2009  | to 10/31/2009   | to 07/31/2008   |
| Equity at the beginning of the period (OB)                              | 225,139        | 177,130         | 138,742         |
| a) changes to accounting policy   | 0              | 0               | 0               |
| b) adjustment of major errors   | 0              | 0               | 0               |
| I.a. Opening equity (OB) after matching with comparable                 | 227.120        | 155 120         | 120 742         |
| figures   | 225,139        | 177,130         | 138,742         |
| 1. Share capital at the beginning of the period                         | 1,641          | 1,641           | 1,641           |
| 1.1. Changes of the share capital                                       | 0              | 0               | 0               |
| a) increase (source)  | 0              | 0               | 0               |
| - issue of shares   |                |                 |                 |
| b) decrease (source)  | 0              | 0               | 0               |
| - redemption of shares  |                |                 |                 |
| 1.2. Share capital at the end of the period                             | 1,641          | 1,641           | 1,641           |
| 2. Called-up share capital contributions at the beginning of the period | 0              | 0               | 0               |
| 2.1. Change in called-up share capital contributions                    | 0              | 0               | 0               |
| a) increase (source)  | 0              | 0               | 0               |
| b) decrease (source)  | 0              | 0               | 0               |
| 2.2. Called-up share capital contributions at the end of the            | 0              | 0               | 0               |
| 2. Treasury shares at the hasinning of the nation                       |                | 0               | 0               |
| 3. Treasury shares at the beginning of the period                       | 5,941<br>0     |                 | 0               |
| 3.1. Changes of treasury (own) shares  a) increase (source)             | 0              | 5,941<br>5,941  | 0               |
| - buyback   | 0              | 5,941           | 0               |
| b) decrease (source)  | 0              | 0               | 0               |
| 3.2. Treasury shares at the end of the period                           | 5,941          | 5,941           | 0               |
| 4. Supplementary capital at the beginning of the period                 | 156,459        | 140,418         | 119,588         |
| 4.1. Changes of the supplementary capital                               | 0              | 16,041          | 20,830          |
| a) increase (source)  | 0              | 16,041          | 20,830          |
| - premium share issue   | 0              | 0               | 0               |
| - appropriation of profit (mandatory)                                   | 0              | 0               | 0               |
| - appropriation of profit (above the mandatory                          | _              |                 |                 |
| minimum)  | 0              | 16,041          | 17,732          |
| - transfer of reserve capital from revaluation                          |                |                 |                 |
| - options pricing   | 0              | 0               | 3,098           |
| b) decrease (source)  | 0              | 0               | 0               |
| - offset of losses  |                |                 |                 |
| - other   |                |                 |                 |
| 4.2. Supplementary capital at the end of the period                     | 156,459        | 156,459         | 140,418         |
| 5. Revaluation reserve at the beginning of the period                   | 0              | 0               | 0               |
| 5.1. Changes in revaluation reserve                                     | 0              | 0               | 0               |
| a) increase (source)  | 0              | 0               | 0               |
| b) decrease (source)  | 0              | 0               | 0               |
| - disposal of tangible fixed assets                                     |                |                 |                 |
| 5.2. Revaluation reserve at the end of the period                       | 0              | 0               | 0               |

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| 6. Other reserve capital at the beginning of the period  | 0       | 0       | 0       |
|--|---------|---------|---------|
| 6.1. Change in other reserve capital   | 0       | 0       | 0       |
| a) increase (source)   | 0       | 0       | 0       |
| b) decrease (source)   | 0       | 0       | 0       |
| 6.2. Other reserve capital at the end of the period  | 0       | 0       | 0       |
| 7. Profits (losses) of prior years at the beginning of the period  | 34,165  | -4,650  | -4,650  |
| 7.1. Profit of prior years at the beginning of the period  | 38,815  | 0       | 0       |
| a) changes to accounting policy  | 0       | 0       | 0       |
| b) adjustment of major errors  | 0       | 0       | 0       |
| 7.2. Profit of prior years at the beginning of the period after matching with comparable figures             | 38,815  | 0       | 0       |
| a) increase (source)   | 0       | 39,721  | 22,163  |
| - result for the previous period   | 0       | 39,721  | 22,163  |
| - appropriation of profit from previous years  |         |         |         |
| b) decrease (source)   | 0       | 39,721  | 22,163  |
| - moved to supplementary capital   | 0       | 16,041  | 17,732  |
| - payment of dividends   | 0       | 23,680  | 4,431   |
| 7.3. Profit of prior years at the end of the period  | 38,815  | 0       | 0       |
| 7.4. Accumulated losses of prior years at the beginning of the period  | 4,650   | 4,650   | 4,650   |
| a) changes to accounting policy  | 0       | 0       | 0       |
| b) adjustment of major errors  | 0       | 0       | 0       |
| 7.5. Accumulated losses of prior years at the beginning of the period after matching with comparable figures | 4,650   | 4,650   | 4,650   |
| a) increase (source)   | 0       | 0       | 0       |
| - result for the previous period   |         |         |         |
| - transfer of prior year losses to be compensated  |         |         |         |
| b) decrease (source)   | 0       | 0       | 0       |
| - transfer of prior year losses  |         |         |         |
| 7.6. Accumulated losses of prior years at the end of the period  | 4,650   | 4,650   | 4,650   |
| 7.7. Unappropriated profits (Accumulated losses) of prior years at the end of the period                     | 34,165  | -4,650  | -4,650  |
| 8. Net result  | 11,850  | 50,665  | 39,721  |
| a) net profit  | 11,850  | 50,665  | 39,721  |
| b) net loss  | 0       | 0       | 0       |
| c) profit write-offs   |         |         |         |
| II. Equity at the end of the period (CB)   | 198,174 | 198,174 | 177,130 |
| III. Equity, as adjusted for the proposed appropriation of profit (offset of loss)                           | 198,174 | 198,174 | 169,186 |

Piotr Bieliński President

Kazimierz Lasecki Vice President

Edward Wojtysiak Vice President

## II.5. Individual Cash Flow Statement

| CASH FLOW STATEMENT  | Quarter 5<br>(current year)<br>from<br>08/01/2009<br>to 10/31/2009 | Quarter 5<br>incrementally<br>(current year)<br>from<br>08/01/2008<br>to 10/31/2009 | Quarter 4<br>incrementally<br>(prev. year)<br>from<br>08/01/2007<br>to 07/31/2008 |
|--|--|---|---|
| A. Net cash flows from operating activities – indirect method                |  |   |   |
| I. Net profit  | 11,850   | 50,665  | 39,721  |
| II. Adjusted for:  | -25,101  | 77,466  | -52,779   |
| Share in (profits) losses of entities priced based on the equity method, net | 0  | 0   | 0   |
| 2. Income tax indicated in the Profit and Loss Account                       | 2,898  | 10,722  | 12,075  |
| 3. Income taxes paid   | -1,752   | -8,553  | -13,625   |
| 4. Depreciation/amortization, including:                                     | 1,104  | 5,609   | 8,778   |
| - goodwill or negative goodwill write-offs of subsidiary entities            | 0  | 0   | 0   |
| 5. Foreign exchange (gains)/losses   | -330   | -95   | -45   |
| 6. Share in profits (dividends)  | -2   | -6,356  | 0   |
| 7. Revenue on interest   | -81  | -314  | -199  |
| 8. Cost of interest  | 923  | 5,507   | 5,900   |
| 9. Gain (loss) on investing activities                                       | -120   | -266  | -225  |
| 10. Increase/decrease in reserves  | 2,056  | -3,552  | 3,346   |
| 11. Increase/decrease in inventory   | -69,269  | -41,909   | -15,609   |
| 12. Increase/decrease in receivables   | -51,790  | 75,520  | -98,614   |
| 13. Increase/decrease in short-term liabilities, excluding loans and credits | 102,783  | 51,860  | 33,789  |
| 14. Change in accruals, prepayments and deferred income                      | -11,521  | -10,707   | 8,552   |
| 15. Other adjustments  | 0  | 0   | 3,098   |
| III. Net cash flows from operating activities $(I \pm II)$                   | -13,251  | 128,131   | -13,058   |
| B. Cash flows from investing activities                                      | 0  | 0   | 0   |
| I. Cash inflows  | 468  | 941   | 182   |
| Disposal of intangible assets and tangible fixed assets                      | 468  | 941   | 182   |
| 2. Disposal of investments in real estate and intangible assets              | 0  | 0   | 0   |
| 3. From financial assets, including:   | 0  | 0   | 0   |
| a) in affiliated entities  | 0  | 0   | 0   |
| - disposal of financial assets   | 0  | 0   | 0   |
| - dividends and share in profits   | 0  | 0   | 0   |
| - repayment of long-term loans granted                                       | 0  | 0   | 0   |
| - interest   | 0  | 0   | 0   |
| - other cash inflows from financial assets                                   | 0  | 0   | 0   |
| b) in other entities   | 0  | 0   | 0   |
| - disposal of financial assets   | 0  | 0   | 0   |
| - dividends and share in profits   | 0  | 0   | 0   |
| - repayment of long-term loans granted                                       | 0  | 0   | 0   |
| - interest   | 0  | 0   | 0   |
| - other cash inflows from financial assets                                   | 0  | 0   | 0   |

Report for Quarter 5 of 2009 (all amounts given in thousand zloty (PLN M) unless indicated otherwise)

| 4. Other cash inflows from investing activities  | 0      | 0       | 0       |
|--|--------|---------|---------|
| II. Cash outflows  | 2,790  | 30,028  | 54,618  |
| Purchase of intangible assets and tangible fixed assets  | 2,466  | 22,679  | 21,672  |
| 2. Investments in properties and intangible assets   | 0      | 0       | 0       |
| 3. On financial assets, including:   | 324    | 6,349   | 32,046  |
| a) in affiliated entities  | 324    | 6,349   | 32,046  |
| - purchase of financial assets   | 324    | 6,349   | 32,046  |
| - long-term loans granted  | 0      | 0       | 0       |
| b) in other entities   | 0      | 0       | 0       |
| - purchase of financial assets   | 0      | 0       | 0       |
| - long-term loans granted  | 0      | 0       | 0       |
| 4. Other cash outflows on investing activities   | 0      | 1,000   | 900     |
| III. Net cash flows from investing activities (I-II)   | -2,322 | -29,087 | -54,436 |
| C. Cash flow from financing activities   | 0      | 0       | 0       |
| I. Cash inflows  | 7,598  | 164     | 80,682  |
| Net cash inflows from the issue of shares and other equity instruments and capital contributions from shareholders | 0      | 0       | 0       |
| 2. Loans and credits   | 7,541  | 0       | 80,614  |
| 3. Issue of debt securities  | 0      | 0       | 0       |
| 4. Other cash inflows from financing activities  | 57     | 164     | 68      |
| II. Cash outflows  | 1,984  | 98,085  | 10,312  |
| 1. Share buy-back  | 0      | 5,941   | 0       |
| 2. Dividends and other payments to shareholders  | 0      | 23,680  | 4,431   |
| 3. Cash flows other than payments to owners, expenses arising from the appropriation of profit                     | 0      | 0       | 0       |
| Repayment of loans and credits   | 0      | 61,896  | 0       |
| 5. Redemption of debt securities   | 0      | 0       | 0       |
| 6. Other financial liabilities   | 0      | 0       | 0       |
| 7. Repayment of finance lease liabilities  | 1,061  | 1,061   | 0       |
| 8. Interest paid   | 923    | 5,507   | 5,881   |
| Other cash outflows on financing activities  | 0      | 0       | 0       |
| III. Net cash flows from financing activities (I-II)   | 5,614  | -97,921 | 70,370  |
| D. Net cash flows total (A.III+/-B.III+/-C.III)  | -9,959 | 1,123   | 2,876   |
| E. Balance change of cash and cash equivalents, including:   | -9,803 | 1,061   | 2,848   |
| - change in cash and cash equivalents due to changes in foreign exchange rates                                     | 250    | 94      | -28     |
| F. Cash and cash equivalents at the beginning of the period  | 15,416 | 4,334   | 1,458   |
| G. Cash and cash equivalents at the end of the period (F±D), including:  | 5,457  | 5,457   | 4,334   |
| - of restricted availability for use   |        |         |         |

Piotr Bieliński President

Kazimierz Lasecki Vice President

Edward Wojtysiak Vice President

# III. Notes to Consolidated Quarterly Report for Quarter 5 of 2009 (period from 1 August 2009 to 30 October 2009)

#### 1. General information

The objective of ACTION S.A. (Issuer/Company) and its subsidiaries is to sell computer equipment through wholesalers, its own retail outlets and third party shops. The Group conducts its sales operations principally in Poland.

The parent entity is ACTION S.A. with the registered office in Warsaw at ul. Jana Kazimierza 46/54. ACTION S.A. was registered with the National Court Commercial Register at the KRS No. 0000214038 on the basis of the decision of the District Court in Warsaw, 12th Commercial Section of the National Court Register on 2 August 2004

The legal predecessor of ACTION had previously been registered with the Commercial Register as a limited liability company (full name: 'ACTION spółka z ograniczoną odpowiedzialnością') under number KRS 0000066230. The company was incorporated pursuant to a decision of the District Court of the Capital City of Warsaw, Commercial Division of the National Court Register 28 November 2001.

ACTION S.A. is the top level dominant entity.

#### 2. Description of accepted accounting principles

On 1 August 2008 ACTION S.A. changed the start and end dates of its financial year. The first financial year after the change will have 17 months and will end on 31 December 2009.

The financial report as of 31 October 2009 and for the three-month period ending on 31 October 2009 shall be referred to in this report as the report for Quarter 5 (Q5) of 2009. In a similar fashion, the report for Quarter 4 of 2007 shall mean the financial report as of 31 July 2008 and for the three month period ending on 31 July 2008 drawn up for the requirements of the report.

In Q5 of 2009 the following companies were consolidated:

- •ACTION S.A. the parent company
- •EKOACTION Sp. z o.o., under liquidation (former name: A.PL Sp. z o.o.) subsidiary (100 %) ( \*\*\*)
- •ACTION INTERNET Sp. z o.o. under liquidation (former name: Action Wroclaw Sp. z o.o.) subsidiary (100 %) ( \*\*\* )
- •ACTION Ukraina TzOW subsidiary (51 %)
- •SFK Sp. z o.o. subsidiary (100 %)
- •PROLOGIC Sp. z o.o. subsidiary (100 %) ( \*\*\*\* )
- •ACTINA Sp. z o.o. subsidiary (100 %)
- •A.PL Sp. z o.o. with registered office in Warsaw subsidiary (100 %) ( \* )
- •SFERIS Sp. z o.o. (former name: PTR Sp. z o.o.) indirect subsidiary (99.89%) ( \*\* )
- •GRAM.PL Sp. z o.o. subsidiary (75 %) ( \*\*\*\*\*)
- (\*) A.PL Sp. z o.o. with registered office in Warsaw was established on 12 October 2006.
- (\*\*) SFERIS Sp. z o.o. with registered office in Warsaw was included in the consolidation process on 5 January 2007.
- ( \*\*\* ) EKOACTION Sp. z o.o. under liquidation was liquidated and deleted from the court register on 29 December 2008.

ACTION INTERNET Sp. z o.o. under liquidation was liquidated and deleted from the court register on 10 December 2008.

(\*\*\*\*) PROLOGIC Sp. z o.o. – acquisition of shares: share purchase contracts executed on 27 June 2008. (\*\*\*\*\*) GRAM.PL Sp. z o.o. – acquisition of shares in the increased capital took place on 28 May 2009.

The consolidated quarterly report for Quarter 5 of 2009 was drawn up in accordance with IFRS. These were accepted for the valuation of assets and liabilities and for determining the financial results of the parent company exclusively for the purpose of drawing up the consolidated reports of 1 August 2009. A detailed description of

the principles of valuation and presentation is available in the consolidated half-year report for the first half-year of 2009, published on 31 March 2009.

Due to the change of the start and end dates of the Company's financial year, this consolidated quarterly report of ACTION S.A. for Quarter 5 of 2009 contains the non-comparable financial data for the previous year.

The following data is not comparable:

- the incremental data presented for this FY cover a period of 15 months whereas incremental data presented for the previous year cover a period of 12 months,
- the current data for the period from 1 August 2009 to 31 October 2009 (Q5 2009) is compared to the data for the period from 1 August 2007 to 31 October 2007 (Q1 2007), which is the respective calendar period of the preceding financial year.

In the period from 1 August 2008 to 31 October 2009:

- the temporary differences in income tax caused by the time differences between the date of determination of income earned and the timing of the costs borne had the effect of decreasing the net financial result by PLN 2,245 M:
- the valuation of currency balances as of 10/31/2009 had the effect of increasing the gross profit of the Group by PLN 744 M:
- receivables of PLN 3,111 M had been written off.

Zloty (PLN) was converted to euro (EUR) pursuant to Section 85 Article 2 of the Ordinance of the Ministry of Finance of 19 February 2009 on current and periodic information published by issuers of securities and on terms of recognition of equivalence of information required by the legislation of a country which is not a Member State.

#### 3. Segment-based reporting

The activity of the Group is based on one single industry sector: wholesale distribution of computer hardware, which made it necessary for the Group to revert to a lower level of internal segmentation. It was presented solely in relation to the figures of the profit and loss account. The Company does not present the remaining information on such segments as sector's assets and liabilities, its investment expenditure or amortization, due to the fact that that type of information is not aggregated in the structure of industry segments as it is not used for decision-making purposes.

port for Quarter 5 of 2009 ACTION S.A.

## Results per segment for period between 01 August 2008 and 31 October 2009 are as follows:

|  | Component  | Finished solutions | Peripherals | Consumables and office products | Consumer electronics | Other   | Non-assigned items | Segments Total  | Exclusions | Consolidated value |
|--|------------|--------------------|-------------|---------------------------------|----------------------|---------|--------------------|-----------------|------------|--------------------|
| Sales to third parties                               | 528,063    | 998,691            | 564,902     | 2 131,127                       | 255,307              | 179,335 | 90,010             | 2,747,435       | -90,010    | 2,657,425          |
| Sales between the segments                           | 0          | 0                  | (           | 0                               | 0                    | 0       | (                  | 0               | 0          | 0                  |
| Total revenue  | 528,063    | 998,691            | 564,902     | 2 131,127                       | 255,307              | 179,335 | 90,010             | 2,747,435       | -90,010    | 2,657,425          |
| Gross margin on sales Operating costs, FX losses and | 53,212     | 94,102             | 50,793      | 34,378                          | 17,415               | 19,337  | 356                | 6 269,593       | -356       | 269,237            |
| other costs  | 0          | 0                  | (           | 0                               | 0                    | 0       | -213,493           | <b>-213,493</b> | -14,417    | -227,910           |
| Operating profit                                     | 53,212     | 94,102             | 50,793      | 34,378                          | 17,415               | 19,337  | -213,137           | 7 56,100        | -14,773    | 41,327             |
| Net financial costs                                  |            |                    |             |                                 |                      |         |                    | -5,704          | 0          | -5 704             |
| Profit before tax                                    |            |                    |             |                                 |                      |         |                    | 50,396          | -14 773    | 35 623             |
| Corporate income tax                                 |            |                    |             |                                 |                      |         |                    | -11,039         | 0          | -11 039            |
| Net profit of the trading period,                    | including: |                    |             |                                 |                      |         |                    | 39 357          | -14,773    | 24 584             |
|  |            |                    |             |                                 |                      |         |                    |                 |            |                    |
| Profit due to shareholders of the                    | e Company  |                    |             |                                 |                      |         |                    | 39 357          | -12 447    | 26,910             |
| Minority profit                                      |            |                    |             |                                 |                      |         |                    | 0               | -2 326     | -2,326             |

## Results per segment for period between 01 August 2007 and 31 July 2008 are as follows:

|  | Component  | Finished solutions | Peripherals | Consumables and office products | Consumer electronics | Other   | Non-assigned items | Segments Total | Exclusions | Consolidated value |
|--|------------|--------------------|-------------|---------------------------------|----------------------|---------|--------------------|----------------|------------|--------------------|
| Sales to third parties                     | 571,205    | 814,491            | 522,245     | 100,145                         | 163,254              | 172,028 | 70,528             | 3 2,413,896    | -70,528    | 2,343,368          |
| Sales between the segments                 | 0          | 0                  | 0           | 0                               | 0                    | 0       | (                  | 0              | 0          | 0                  |
| Total revenue                              | 571,205    | 814,491            | 522,245     | 100,145                         | 163,254              | 172,028 | 70,528             | 3 2,413,896    | -70,528    | 2,343,368          |
| Gross margin on sales                      | 29,240     | 67,855             | 31,169      | 26,482                          | 20,562               | 9,894   | -32                | 2 185,170      | 32         | 185,202            |
| Operating costs, FX losses and other costs | 0          | 0                  | 0           |                                 | 0                    | 0       | -122,532           | ŕ              | -5,380     | -127,912           |
| Operating profit                           | 29,240     | 67,855             | 31,169      | 26,482                          | 20,562               | 9,894   | -122,564           | 4 62,638       | -5,348     | 57,290             |
| Net financial costs                        |            |                    |             |                                 |                      |         |                    | -6,176         | 0          | -6 176             |
| Profit before tax                          |            |                    |             |                                 |                      |         |                    | 56,462         | -5 348     | 51 114             |
| Corporate income tax                       |            |                    |             |                                 |                      |         |                    | -15,199        | 0          | -15 199            |
| Net profit of the trading period,          | including: |                    |             |                                 |                      |         |                    | 41 263         | -5,348     | 35 915             |
|  |            |                    |             |                                 |                      |         |                    |                |            |                    |
| Profit due to shareholders of the          | e Company  |                    |             |                                 |                      |         |                    | 41 263         | -7 473     | 33,790             |
| Minority profit                            |            |                    |             |                                 |                      |         |                    | 0              | 2 125      | 2,125              |

#### 4. Seasonality of sales

The operations of the ACTION Group is subject to a certain minor seasonality of sales. The Group records top sales levels in the second quarter of the financial year, i.e. between November and January. In the remaining periods the sales metrics maintain a similar level.

# 5. Description of the Issuer's relevant successes and failures in the period covered by the report, together with a list of the most significant events.

|                       | Quarter 5 of 2009 | Quarter 1 of 2007 |
|-----------------------|-------------------|-------------------|
|                       |                   |                   |
|                       |                   |                   |
| Net sales             | 495 539           | 505 177           |
| G                     |                   |                   |
| Gross profit on sales | 44 477            | 36 244            |
| Gross margin          | 8.98%             | 7.17%             |
|                       |                   |                   |
| EBIT                  | 11 730            | 10 215            |
| EBIT margin           | 2.37%             | 2.02%             |
|                       |                   |                   |
| Net profit            | 8 378             | 5 001             |
| net margin            | 1.69%             | 0.99%             |

In line with instructions from the Financial Supervision Commission, the results attained by the ACTION S.A. Capital Group in Q5 2009 were compared to its results for Quarter 1 of the preceding financial year, i.e. to results for the period from 1 August to 31 October 2007. Such a comparison is a result of a requirement to select a comparable period that ensures the best level of comparability of the Group's results.

In the period covered with the report, the consolidated sales revenue was PLN 495,539 M, a figure slightly (by 1.91%) lower than one in the respective period of the preceding year.

That drop in sales revenue of the Capital Group was compensated with a higher gross sales margin, which reached 8.98%, which means an increase by 1.81% compared to the period compared.

It must be emphasised that in terms of the economic environment, Quarter 5 of 2009 was a significantly more difficult period than the respective period of 2007. It must be noted that the growth rate in Poland was approx. 7% in 2007, which caused a high demand on the B2B market, with businesses actively investing in their development at that time, and with high consumption on the consumer market, including that of IT products. All those factors made Poland a very attractive marketplace with a high potential.

However, the changes which had taken place since that time until the fifth quarter of 2009, which included a severe economic slow-down (according to the Polish Central Statistical Office /GUS/, Poland's GDP as at the end of September 2009 was as low as 1%), a continued suppression of consumer demand, higher manufacturers' prices and a more restrictive credit policy on the part of banks strongly slowed down IT industry growth in Poland.

In spite of such difficult conditions, the ACTION S.A. Capital Group still had managed to record a high net profit. In Quarter 5, it reached PLN 8,378 M, which was 67.53% higher than the net profit achieved in Quarter 1 of the preceding financial year. The net margin also improved, increasing by 0.7 PP.

The excellent results of the ACTION S.A. Capital Group is not the only fact that deserves to be appreciated. In Quarter 5 of 2009, ACTON S.A. completed a server supply contract of a value in excess of 1 million US dollars to one of the largest and the most prestigious computing centres worldwide.

# 6. Factors and events, particularly unusual ones, with substantial impact on financial performance attained

In the past period, banks and insurers continued to follow their risk aversion policies, maintaining trade credit insurance coverage levels similar to those available in the preceding quarter and making credit funding poorly accessible to SMBs.

However, one could easily notice more comfort on financial markets, which gives good prospects for the nearest future.

#### 7. Issue, redemption and repayment of non-share and capital securities

On 1 September 2008 the Extraordinary General Meeting of Shareholders of ACTION S.A. authorised the Management Board of ACTION S.A. to buy back the Company's shares for the purpose of redeeming them and reducing its share capital. The terms of the ongoing redemption have been described in detail in the abbreviated consolidated half-year report for the first half-year of 2009, which was published on 31 March 2009. By 31 October 2009, ACTION S.A. had bought back 709,503 of its own shares at a total price of PLN 5,941 M.

### 8. Information on paid-out/declared dividends

On 4 February 2009 ACTION S.A. paid out dividend amounting to PLN 23,680 M. The Management Board of ACTION S.A. do plan to pay out the dividend from the operating profit of 2009. The final decision on that matter shall be made at a later time.

9. Indication of events, which occurred after the day on which the abbreviated quarterly financial report was drawn up, not included in this report and likely to influence the future financial results of the Company in a material way

No events that could materially influence the future financial results of the Company other than those already mentioned in the abbreviated quarterly report had happened after the balance date.

#### 10. Change of contingent assets and liabilities

|                                    | 10/31/2009 | 07/31/2008 |
|------------------------------------|------------|------------|
| Contingent assets                  |            |            |
| - guarantees and sureties received | 8,841      | 1,215      |
| Total contingent assets            | 8,841      | 1,215      |
|                                    |            |            |
| Contingent liabilities             |            |            |
| - guarantees and sureties issued   | 19,143     | 10,581     |
| - letters of credit                | 18,709     | 15,541     |
| Total contingent liabilities       | 37,852     | 26,122     |

11. The statement of the Board of Management of the Company pertaining to the capability to meet the previously published forecasts for the given year in the context of the results presented in the quarterly report

The Company has not decided about publishing financial forecasts for FY 2009.

12. Indication of shareholders with at least 5% of the total number of votes at the general meeting of the shareholders of the Company, owned directly or indirectly through their subsidiaries, as of the day of announcement of the quarterly report as well as an indication of the number of shares possessed by such entities, the percentage share in the share capital, the number of votes arising from them and the percentage share in the total number of votes at the general meeting and an indication of changes in the ownership structure of the Company

According to the information available to the Company, the following shareholders were in possession of at least 5% of the total number of votes at the General Meeting of Shareholders as of the date of the previous report Quarter 4 of 2009, i.e. 14 September 2009:

| Legal or natural person | No. of shares held | Percentage capital share in ACTION S.A. |
|-------------------------|--------------------|---|
| Piotr Bieliński         | 4,783,064          | 29.15%                                  |
| Olgierd Matyka*         | 3,521,127          | 21.46%                                  |
| Wojciech Wietrzykowski* | 1,400,000          | 8.53%                                   |
| Oksana Baliasz**        | 825,500            | 5.00%                                   |

<sup>\*</sup> As of 03/30/2009.

According to the information available to the Company, the above data has not changed as of the date of submitting this quarterly report, i.e. 15 December 2009 and is currently as follows:

| Legal or natural person | No. of shares held | Percentage capital share in ACTION S.A. |
|-------------------------|--------------------|---|
| Piotr Bieliński         | 4,783,064          | 29.15%                                  |
| Olgierd Matyka*         | 3,521,127          | 21.46%                                  |
| Wojciech Wietrzykowski* | 1,400,000          | 8.53%                                   |
| Oksana Baliasz**        | 820,500            | 5.00%                                   |

<sup>\*</sup> As of 03/30/2009.

# 13. List of changes in the possession of Company shares or share rights (options) held by persons managing and supervising the Company, according to the information available to the Company

As of the date of submitting the report for Quarter 4 of 2009, i.e. 14 September 2009, the managing and supervising officers of ACTION S.A. were in possession of the following shares of that Company:

| Name               | Position at ACTION S.A.            | Number of shares of<br>ACTION S.A. held |
|--------------------|------------------------------------|---|
| Piotr Bieliński    | President                          | 4,783,064                               |
| Kazimierz Lasecki  | Vice President                     | 698,293                                 |
| Edward Wojtysiak   | Vice President                     | 0                                       |
| Iwona Bocianowska  | President of the Supervisory Board | 0                                       |
| Joanna Ewa Wójcik* | Member of the Supervisory Board    | 120,000                                 |
| Piotr Kosmala      | Member of the Supervisory Board    | 0                                       |
| Rafał Antczak      | Member of the Supervisory Board    | 0                                       |
| Łukasz Pawłowski   | Member of the Supervisory Board    | 0                                       |
| Marek Jakubowski   | Member of the Supervisory Board    | 0                                       |
| Andrzej Biały      | Proxy                              | 0                                       |
| Marcin Harasim     | Proxy                              | 15                                      |
| Karol Dudij        | Proxy                              | 0                                       |

<sup>\*</sup>As of 08/27/2008, i.e. until the last day of her holding the position of a Member of the Supervisory Board.

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<sup>\*\*</sup> As of 03/11/2009.

<sup>\*\*</sup> As of 03/11/2009.

The Issuer has been informed that the above data has changed as of the date of submitting this quarterly report, i.e. 15 December 2009, and is currently as follows:

| Name               | Position at ACTION S.A.            | Number of shares of<br>ACTION S.A. held |
|--------------------|------------------------------------|---|
| Piotr Bieliński    | President                          | 4,783,064                               |
| Kazimierz Lasecki  | Vice President                     | 501,204                                 |
| Edward Wojtysiak   | Vice President                     | 0                                       |
| Iwona Bocianowska  | President of the Supervisory Board | 0                                       |
| Joanna Ewa Wójcik* | Member of the Supervisory Board    | 120,000                                 |
| Piotr Kosmala      | Member of the Supervisory Board    | 0                                       |
| Rafał Antczak      | Member of the Supervisory Board    | 0                                       |
| Łukasz Pawłowski   | Member of the Supervisory Board    | 0                                       |
| Marek Jakubowski   | Member of the Supervisory Board    | 0                                       |
| Andrzej Biały      | Proxy                              | 0                                       |
| Marcin Harasim     | Proxy                              | 15                                      |
| Karol Dudij        | Proxy                              | 0                                       |

<sup>\*</sup>As of 08/27/2008, i.e. until the last day of her holding the position of a Member of the Supervisory Board.

On 27 August 2008 the Management Board of ACTION S.A. accepted Ms Joanna Ewa Wójcik's resignation from her position of a Member of the Supervisory Board of ACTION S.A., effective on the same date. Ms. Joanna Ewa Wójcik pointed to changes in her professional plans as the reason for tendering her resignation.

On 10 October 2008, the Extraordinary General Meeting of Shareholders of ACTION S.A. passed Resolution 3, which designated Mr Marek Jakubowski as a member of its Supervisory Board, replacing Ms Joanna Ewa Wójcik.

# 14. Indication of relevant court proceedings, appropriate arbitration bodies or public administration authorities

On the day of announcement of the report no proceeding before court, arbitration bodies or public administration authorities was filed against the Company or its subsidiaries with respect to the liabilities or receivables of the Issuer or their subsidiaries, the value of which would consist of 10 or more per cent of the equity of the Company calculated separately for each individual proceeding and jointly for all of them.

15. Information on entering into one or more transactions with the affiliated entities by the Company or its subsidiaries if the value of such transactions (total value of all transactions executed during the period from the beginning of the financial year) exceeds a sum expressed in PLN equivalent to EUR 500,000 unless such transactions are typical and routine transactions entered into under ordinary market conditions between the related entities and their nature and conditions result from the current operating activity of the Company or its subsidiaries.

ACTION S.A. granted several loans to its subsidiary A.PL Sp. z o.o. at the total value of PLN 2,066 M and the maturity date of 31 March 2010.

On 1 April 2008 A.PL Sp. z o.o., a subsidiary of ACTION S.A., issued 1,500 Series A/2008 bonds of a nominal value PLN 1,000 each and a total value of PLN 1,500 M. On 24 April 2008 A.PL Sp. z o.o. issued 200 Series B/2008 bonds of a nominal value of 1,000 PLN each and a total value of PLN 200 M. On 13 May 2008 A.PL Sp. z o.o. issued 500 Series C/2008 bonds of a nominal value of 1,000 PLN each and a total value of PLN 500 M. On 28 January 2009 A.PL Sp. z o.o. issued 100 Series D/2009 bonds of a nominal value of 1,000 PLN each and a total value of PLN 100 M. All bonds were acquired by ACTINA Sp. z o.o., a subsidiary of the Issuer. *The date of maturity of those bonds was 31 March 2009*.

On 20 March 2009 A.PL Sp. z o.o. issued 700 Series E/2009 bonds of a nominal value of PLN 1,000 each and a total value of PLN 700 M and the maturity date of 31 March 2010. On 30 March 2009 A.PL Sp. z o.o. issued 2,300 Series F/2009 bonds of a nominal value of PLN 1,000 each, a total value of PLN 2,300 M and the maturity date of 31 March 2010. All bonds were acquired by ACTINA Sp. z o.o., a subsidiary of the Issuer. Due to recognising mutual and mature debt, the parties set it off at the amount of PLN 2,300 M on 31 March 2009. On 12 August 2009 A.PL Sp. z o.o. issued 500 Series G/2009 bonds of a nominal value of PLN 1,000 each, a total value of PLN 500 M and the maturity date of 31 March 2010. On 13 October 2009 A.PL Sp. z o.o. issued 600 Series H/2009 bonds of a nominal value of PLN 1,000 each, a total value of PLN 600 M and the maturity date of 31 March 2010.

16. Information on total loan or credit guarantees or other guarantees granted by the Company or its subsidiaries to a single entity and its subsidiaries if the total value of such existing guarantees or sureties is equal to or exceeds 10% of the equity of the Company

As of the end of Quarter 5 of 2009 the value of the guarantees and sureties granted by ACTION S.A. was PLN 36,241 M. Other companies of the Group granted guarantees and sureties at an amount of PLN 1,611 M. The total value of the guarantees and sureties exceeded 10% of the Company's equity.

17. Other information with impact on the condition of the company's employment, property, finance, financial result and its assessed capability to settle its liabilities

In the view of the Company, apart from the information presented herein, no other information came into existence that would have impact on the condition of the company's employment, property, finance, financial result or its assessed capability to settle its liabilities.

#### 18. Factors which will impact the results to be achieved at least during the next quarter

Similar to the preceding reporting period, in the view of the Management Board, the following factors will have impact of the ACTION Group's results in the next quarter:

- releasing public tenders,
- policy of banks with regard to crediting consumption and investments,
- policy of trade credit insurers with respect to credit limit setting,
- the rate of growth of the unemployment rate,
- the scale of investment activities taken up by enterprises.

| Piotr Bieliński | Kazimierz Lasecki | Edward Wojtysiak |
|-----------------|-------------------|------------------|
| President       | Vice President    | Vice President   |